

15-Minute Daily Motivational Call

Tuesday, November 23

Today is going to be a GREAT day!

1. Baseline Strategy – “Bob” example of virtual selling
2. Habits – Positive, negative and neutral – Ask your brain what is one negative habit that I have that I can change to a neutral or positive habit – For example self talk: you can go from negative self talk to nothing or to positive self talk. If you went from 25 negative statements per day to 5 you would reduce your negative statements by 7,000 in a year or 70,000 over 10 years. Pay close attention to moves than you can make that have a long term impact like this.
3. Structure – VCR versus DVR – Ask yourself what structures can I change in my business? This call went from a conference call to Facebook Live to Zoom/Facebook Live. Ask yourself what business structures can I change?

You can find everything regarding this call at www.dailymotivationalcall.com

Bonus Video 16 Minute speech on collaboration -
<https://www.youtube.com/watch?v=WcbqfWOTxqI>

www.planningclass.com