

November 15 Daily Call Notes

Clean Slate

There is duality in life – when relationships get messy it doesn't necessarily mean there is anything wrong. Look for patterns versus one offs. Things happen in the heat of the moment. We or others can lose their cool. Is there behavior a patterns or a one off?

Accept responsibly for your life and your results.

Ask yourself questions like “What is my part in this situation?” How could I have handled this differently? What can I learn from what happened?

My 7+ standard – On my bad days I play at a 7.

Things can be going haywire in 1 area of your life and you can be excelling in another area.

Write down what you want to accomplish today. Identify the top 2 things when completed will create the most value for you.

Sales Transformation is this weekend – Nov 20 & 21, 2021

<https://ericlofholm.lpages.co/sales-transformation-virtual/>

Bonus Video – 30 Year Plan - <https://youtu.be/BnRCc-TC9sA>