

November 1 Daily Call Notes

Clean Slate

Procrastination challenge

Focus on Revenue Producing Activities

Sales Conversations

Sales Transformation

<https://ericlofholm.lpages.co/sales-transformation-virtual/>

Planning Class

[www.planningclass.com](http://www.planningclass.com)

Sell Higher Priced Products

[https://www.youtube.com/watch?v=LK\\_Et4Wpxoo&t=2s](https://www.youtube.com/watch?v=LK_Et4Wpxoo&t=2s)