

# 15-Minute Daily Motivational Call

## Thursday, October 7

Today is going to be a GREAT day!

Prospecting Mastery

The universe rewards people who take action differently than those who don't.

Action is a skill set!

Action is a learned skill!

I am just started a prospecting sprint. Consistency is the key.

I am committed to reaching out to 25 people or more per day 5 days per week.

It is easy to reach virtually anyone.

The leads are everywhere

Mechanism

Prospect by any means necessary

Text

Email

LinkedIn

Facebook

Phone call

Mail

Walk in

Turn your smartphone into an ATM machine

My 100 pushup example

You can find everything regarding this call at [www.dailymotivationalcall.com](http://www.dailymotivationalcall.com)

Bonus video Mechanism - <https://www.youtube.com/watch?v=0iObsu8JBho&t=42s>

Book in a Day Class is tomorrow - <https://ericlofholm.lpages.co/how-to-write-a-book/>

Sales Transformation is November 20-21 - <https://ericlofholm.lpages.co/sales-transformation-virtual/>