



Prospecting over Social Media

Today is going to be a great day!

Case Study

Friend Request

Hey Eric, you look sharp! I help run a business in Las Vegas, I'm curious what is it that you do for business?

I answer

They say ...are you at all open to keeping your business options open?

Are you ready for your first sales coaching lesson.

They repeat ...are you at all open to keeping your business options open?

I respond I will provide you lesson 2 first. Lesson 2 is to listen...

They respond You are pushy. That must be lesson and then they hit the block button.

Bonus Video – Tony Martinez Interview - https://youtu.be/V0_FnPdsDcs